



Winthrop University

Budget Request 2023-2024

House Ways & Means Higher Ed Committee

January 10, 2024



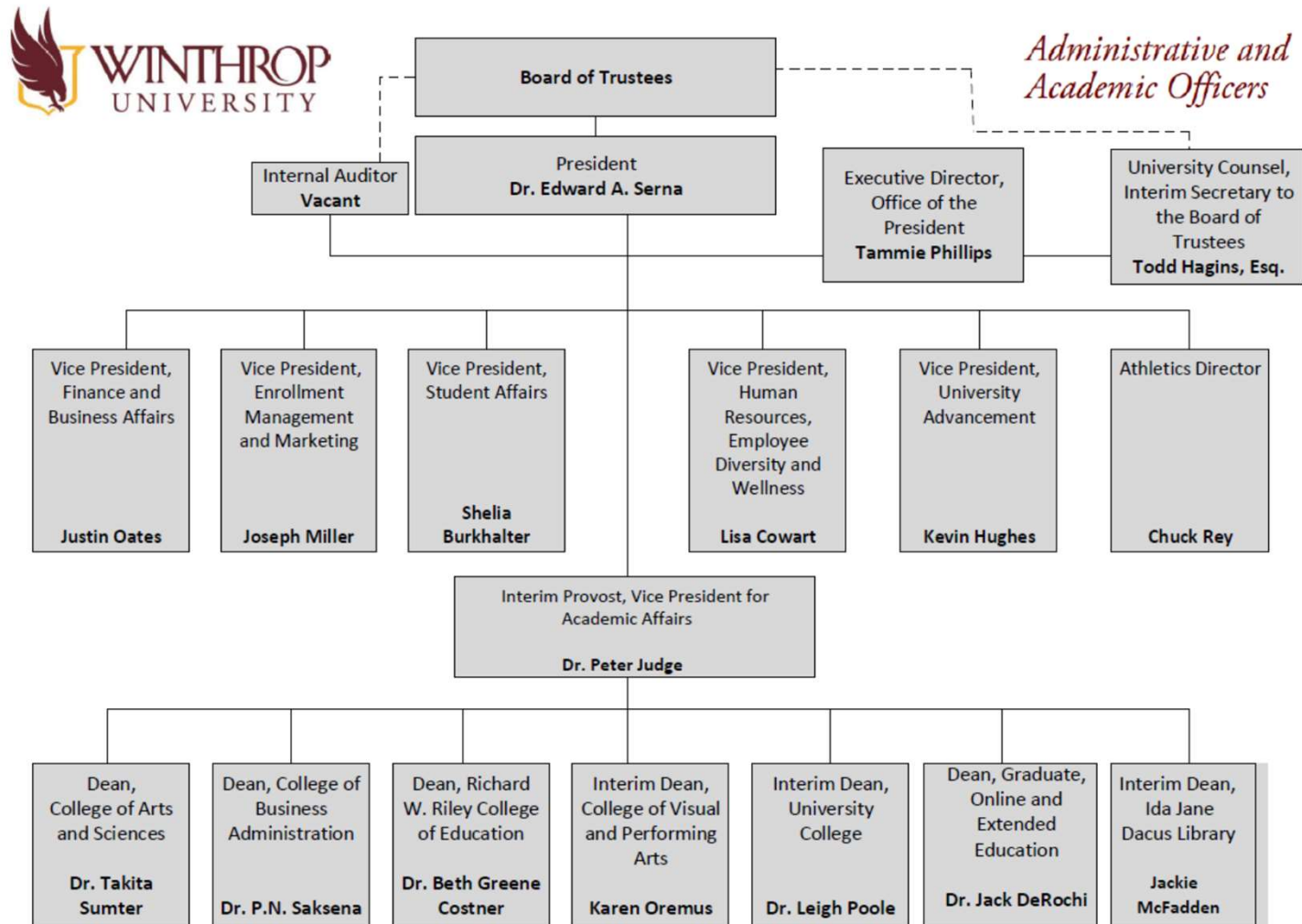


Winthrop University Attendees

- Dr. Edward Serna, President
- Shelia Burkhalter, Vice President of Student Affairs
- Joseph Miller, Vice President of Enrollment and Marketing
- Justin Oates, Vice President for Finance and Business Affairs



Winthrop University Org Chart





Agency Enrollment – Fall 2023

Total Enrollment 4,694 (a decrease from 4,712 in Fall 2022)

| | HeadCount | In-State % |
|---------------|--------------|--------------|
| Undergraduate | 3,787 | 88.5% |
| Graduate | 907 | 74.6% |
| Total | 4,694 | 85.8% |

- Fall First-Time Full Time Undergraduate Cohort of 867 up from 709 in Fall 2022



Winthrop at a Glance

- Implementation of a Strategic Plan and campus Design Plan, guiding the university for the next decade
- Advancing relationships and partnerships with the external community
- Completed economic impact study proving Winthrop's economic vitality and position within the community and region
- Resetting the Winthrop Tuition model making a degree more affordable while continuing to offer a valuable education
- Data driven decisions across finance, academics, and facilities to ensure priorities are set and progress is made in all facets of the University
- Evaluating new programs and revenue opportunities based on market driven principles



Statewide Education & Workforce Development Act

Winthrop is listening and working hard to address the Statewide Education & Workforce Development Act. Examples include, but are not limited to:

- Competency Based Education (CBE) Initiatives
 - College of Education has started an alternative path to teacher certifications using CBE
 - Currently working with local businesses to build out degree seeking CBE courses
 - Bachelor of Professional Studies for adult learners is breaking into 2 tracts using CBE (Health Care Mgmt. / Organizational Mgmt.)
- Partnering with Gray Associates to perform market assessments on existing and new programs to identify where changes could occur
 - Recently combined Religion and Political Science and looking into the BA of Economics
 - Looking into potential new programs in Criminal justice, game design, web development, and a Masters in Analytics



Outcomes

- Employability (QEP Flight Ready, Placement Data, Internships, and Industry Relationships)
- Diversity (First Generation & Social Mobility, Employees, Students)
- Student Experience (Tuition Transparency, Programming, Athletics & eSports)
- Student Success (Technology, Relationship and Intervention Strategies)



Enrollment Initiatives

- Currently executing an enrollment plan established in 2023
- Focusing on first-time freshman and transfers as well as student success and retention efforts
- For Fall 2024, applications, admits, accepts, and deposits are all up compared to Fall 2023 & 2022
- Winthrop is exploring new program offerings for Fall 2024 and the Board has approved initial funding to support the program launches
- Tuition Transparency



Total Budget Request

Priority Order →

| <u>Recurring Request</u> | | |
|--------------------------|------------------------------|-------------------|
| 1 | Tuition Mitigation | 2,750,000 |
| 1a | Tuition Strategy | 7,500,000 |
| 4 | New Academic Programs | 1,000,000 |
| Total Recurring | | 11,250,000 |
| <u>Capital Request</u> | | |
| 2 | Tillman Hall Renovation | 15,000,000 |
| 7 | Academic Strategic Programs | 5,000,000 |
| 6 | Academic Renovations | 14,000,000 |
| 3 | Infrastructure Projects | 15,000,000 |
| 5 | Winthrop Lake Dam Renovation | 3,000,000 |
| Total Capital | | 52,000,000 |



Tillman Hall Renovation

- Convert Winthrop's founding structure, built in 1894 and sister to Tillman Hall at Clemson, to be a student services hub for the campus and making this building the core of campus with a student focus
 - Register, Financial Aid, Student Financial Services, Cashier, etc.
- Will continue to maintain the President and Provost office inside Tillman to be embedded with this new student services hub
- Other general building renovations will include: reconfigure/renovate interior spaces ; Bathroom renovation and upgrades for ADA access; Elevator cab and controls replacement ; Replace aging mechanical & electrical systems ; IT wiring, wifi upgrade and fire alarm upgrade ; Auditorium renovation ; Building interior finishes and fixtures.



General Provisos

Winthrop requests to keep:

- 117.7 Fee Increases
- 117.8 State Institutions – Revenues & Income
- 117.11 Fixed Student Fees
- 117.14 FTE Management
- 117.15 Allowance for Residences & Compensation Restrictions
- 117.16 Universities & Colleges – Allowance for Presidents
- 117.20 Travel – Subsistence Expenses & Mileage
- 117.29 Base Budget Analysis
- 117.44 Parking Fees
- 117.46 Insurance Claims
- 117.58 Purchase Card Incentive Rebates
- 117.70 Reduction in Force/Agency Head Furlough
- 117.71 Printed Report Requirements
- 117.82 Bank Account Transparency & Accountability
- 117.110 Information Technology & Information Security Plans
- 117.117 Statewide Strategic Information Technology Plan Implementation

Winthrop has submitted no proviso requests.



Enrollment Appendix



Spring '24 Advising and Registration UPDATE: 12-13-2023

| Total Number of Students by College | | | | | |
|---|-----------------|-----------------------|----------------------------|--------------------|----------------------------|
| College | Eligible | Not Registered | Percent of Eligible | Not Advised | Percent of Eligible |
| AS | 1211 | 126 | 10.4 | 55 | 4.54 |
| BU | 728 | 87 | 11.95 | 28 | 3.85 |
| VP | 625 | 83 | 13.28 | 24 | 3.84 |
| ED | 595 | 43 | 7.23 | 19 | 3.19 |
| UC | 45 | 13 | 28.89 | 6 | 13.33 |
| Total | 3204 | 352 | 10.99 | 132 | 4.12 |
| Total Number of Students by Class Standing | | | | | |
| Class Standing | Eligible | Not Registered | Percent of Eligible | Not Advised | Percent of Eligible |
| Freshman | 855 | 127 | 14.85 | 45 | 5.26 |
| Sophomore | 702 | 77 | 10.97 | 34 | 4.84 |
| Junior | 854 | 73 | 8.55 | 30 | 3.51 |
| Senior | 793 | 75 | 9.46 | 23 | 2.9 |

NOTE: 202 Advised (92 Clear), 132 NOT Advised (70 Clear)

- Includes undergraduate students registered for 202380 who are NOT registered for 202410 and have not graduated with an undergraduate degree from Winthrop.
- Excludes non-degree students and students with an academic standing that prohibits registration.
- Students in this report have not applied to graduate in 202380.



| UNOFFICIAL Spring 2024 Registration (as of 12/13/23) | | | | | | | | |
|--|-------------|-------------|-------------|--|-------------------|-------------------|--|--|
| | Spring 2024 | Spring 2023 | Spring 2022 | | Final Spring 2023 | Final Spring 2022 | | |
| HEADCOUNT ENROLLMENT | | | | | | | | |
| UNDERGRADUATE: | 2955 | 2915 | 3246 | | 3510 | 3740 | | |
| Senior: | 879 | 913 | 836 | | 1167 | 1206 | | |
| Junior: | 776 | 790 | 948 | | 853 | 967 | | |
| Sophomore: | 606 | 637 | 701 | | 666 | 723 | | |
| Freshman: | 664 | 551 | 726 | | 471 | 562 | | |
| UG DEGREE SEEKING SUBTOTAL: | 2925 | 2891 | 3211 | | 3157 | 3458 | | |
| Non-Degree Seeking: | 30 | 24 | 35 | | 353 | 282 | | |
| Undergrad Out of State: | 409 | 349 | 378 | | 387 | 396 | | |
| Undergrad Part Time: | 391 | 340 | 356 | | 602 | 548 | | |
| New Freshmen: | 0 | 0 | 1 | | 15 | 14 | | |
| New Transfers: | 39 | 46 | 43 | | 121 | 107 | | |
| GRADUATE: | 691 | 749 | 857 | | 960 | 1157 | | |
| * Degree Seeking: | 685 | 743 | 844 | | 845 | 991 | | |
| * Non-Degree Seeking: | 6 | 6 | 13 | | 115 | 166 | | |
| Grad Out of State: | 183 | 243 | 284 | | 291 | 370 | | |
| Grad Part Time: | 444 | 494 | 544 | | 672 | 798 | | |
| Total UNDERGRAD and GRAD: | 3646 | 3664 | 4103 | | 4470 | 4897 | | |
| CREDIT HOUR PRODUCTION | | | | | | | | |
| Total: | 47255.50 | 47278.50 | 53595.50 | | 54322.50 | 60352.50 | | |
| Undergrad: | 41983.50 | 41595.50 | 46740.50 | | 47702.50 | 52097.50 | | |
| Grad: | 5272.00 | 5683.00 | 6855.00 | | 6620.00 | 8255.00 | | |

Spring '24
Priority
Registration
UPDATE
12-13-2023



Spring '24 Registration Holds UPDATE: 12-13-2023

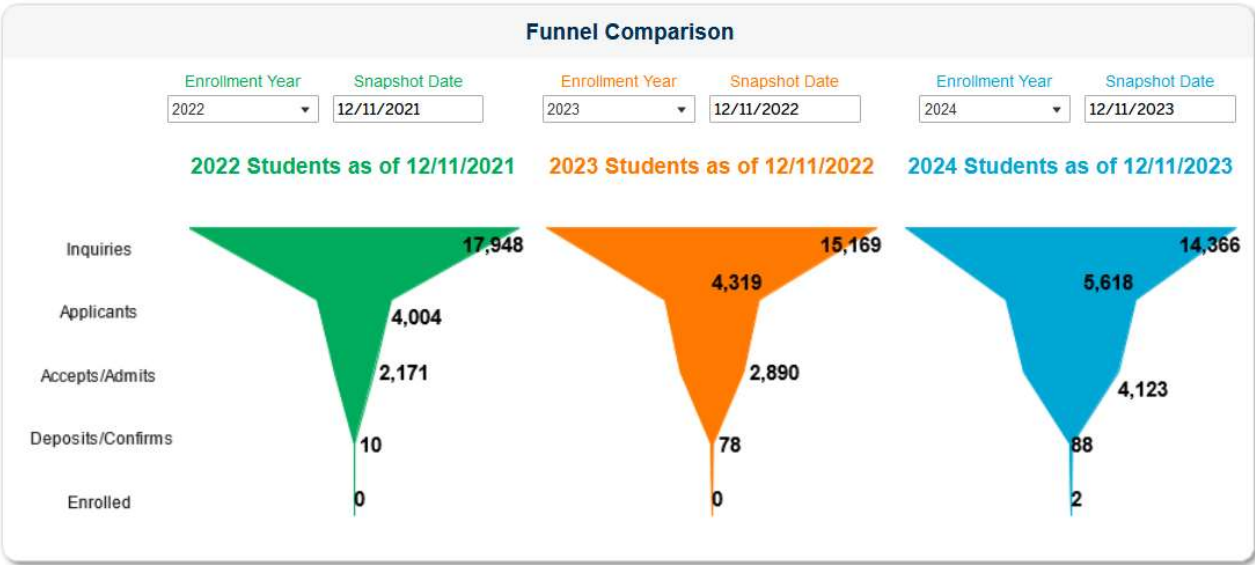
| Number of Students with Holds | AS | BU | ED | VP | UC | Total | |
|-------------------------------|----|----|----|----|----|-------|-----|
| Dean of Students | | 1 | 0 | 0 | 0 | 0 | 1 |
| Balance Due Registration Hold | | 50 | 25 | 14 | 32 | 5 | 126 |
| Student Athlete Hold | | 0 | 0 | 0 | 0 | 0 | 0 |
| Immunization | | 23 | 19 | 8 | 8 | 1 | 59 |
| LEAP Pgm No Reg Changes | | 0 | 0 | 0 | 0 | 0 | 0 |
| Reg Hold-Veterans Benefits | | 0 | 0 | 0 | 0 | 0 | 0 |
| Int'l Student hold | | 0 | 0 | 0 | 0 | 0 | 0 |
| Student Success Consent | | 0 | 0 | 0 | 0 | 0 | 0 |
| Admissions-Final Transcript | | 1 | 0 | 1 | 0 | 0 | 2 |
| Student Financial Services | | 10 | 6 | 5 | 7 | 0 | 28 |
| RecandReg-Registration | | 0 | 0 | 0 | 0 | 0 | 0 |
| RecandReg-Senior Citizen | | 0 | 0 | 0 | 0 | 0 | 0 |
| Graduate School | | 0 | 0 | 0 | 0 | 0 | 0 |

NOTE: 166 HOLDS (110 Advised)

- Includes undergraduate students registered for 202380 who are NOT registered for 202410 and have not graduated with an undergraduate degree from Winthrop.
- Excludes non-degree students and students with an academic standing that prohibits registration.
- Students in this report have not applied to graduate in 202380.



Fall '24 Application UPDATE



Fall '24 Freshmen
Strategic
Overview
(12-11-2023)

Conversion Rates

| Click to analyze source and state | 2022 Students as of 12/11/2021 | | 2023 Students as of 12/11/2022 | | 2024 Students as of 12/11/2023 | |
|-----------------------------------|--------------------------------|------------|--------------------------------|------------|--------------------------------|------------|
| | Count | Conversion | Count | Conversion | Count | Conversion |
| Inquiries | 17,948 | | 15,169 | -15% | 14,366 | -5% |
| Applicants | 4,004 | 22.3% | 4,319 | 8% | 5,618 | 30% |
| Accepts/Admits | 2,171 | 54.2% | 2,890 | 33% | 4,123 | 43% |
| Deposits/Confirms | 10 | 0.5% | 78 | 680% | 88 | 13% |



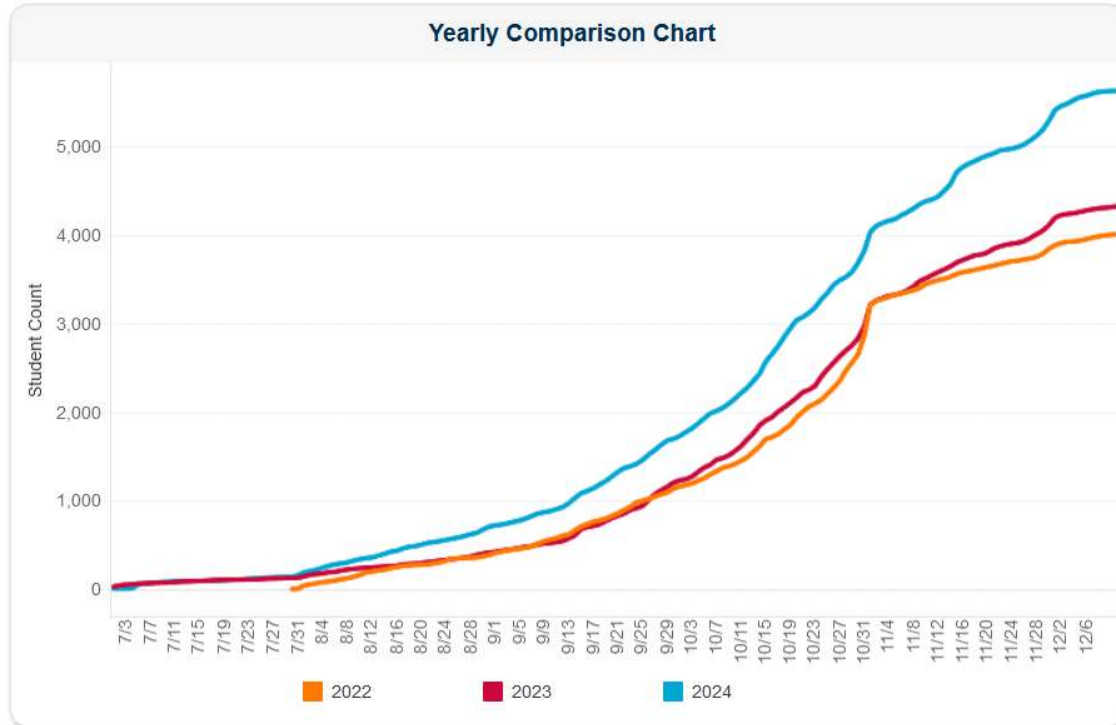


Application Status 2024 Year over Year

Generated on 12/13/2023 at 07:34:54 AM ET

| Metric | 2022 | | 2023 | | 2024 | |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | Started | Submitted | Started | Submitted | Started | Submitted |
| Student Type | | | | | | |
| Audit | 3 | 3 | 7 | 6 | 7 | 5 |
| First Time Freshman | 5133 | 4155 | 5232 | 4488 | 6492 | 5877 |
| High School Dual Enrollment | 33 | 18 | | | 9 | 6 |
| Non-Degree | 13 | 11 | 14 | 7 | 6 | |
| Readmit - 5 or more years | 8 | 8 | 18 | 14 | 13 | 12 |
| Second Undergraduate | 6 | 5 | 8 | 6 | 14 | 7 |
| Transfer | 360 | 314 | 381 | 338 | 351 | 314 |
| Transient/Visiting | 6 | 4 | 1 | 1 | 5 | 4 |
| Winthrop Think College | | | 1 | | | |
| Total | 5562 | 4518 | 5662 | 4860 | 6897 | 6225 |

2022
2023
2024
Color Scheme



Fall '24 Freshmen Application Trendline Comparison (12-11-2023)

| 2024 Summary | |
|--------------------------------------|--------------|
| % Difference Between 07/01 and 12/11 | 99.9% |
| Student Count 07/01 | 7 |
| Student Count 12/11 | 5,618 |
| Student Count Difference | 5,611 |

| 2023 Summary | |
|--------------------------------------|--------------|
| % Difference Between 07/01 and 12/11 | 99.3% |
| Student Count 07/01 | 30 |
| Student Count 12/11 | 4,319 |
| Student Count Difference | 4,289 |

| 2022 Summary | |
|--------------------------------------|--------------|
| % Difference Between 07/01 and 12/11 | |
| Student Count 07/01 | |
| Student Count 12/11 | 4,004 |
| Student Count Difference | |

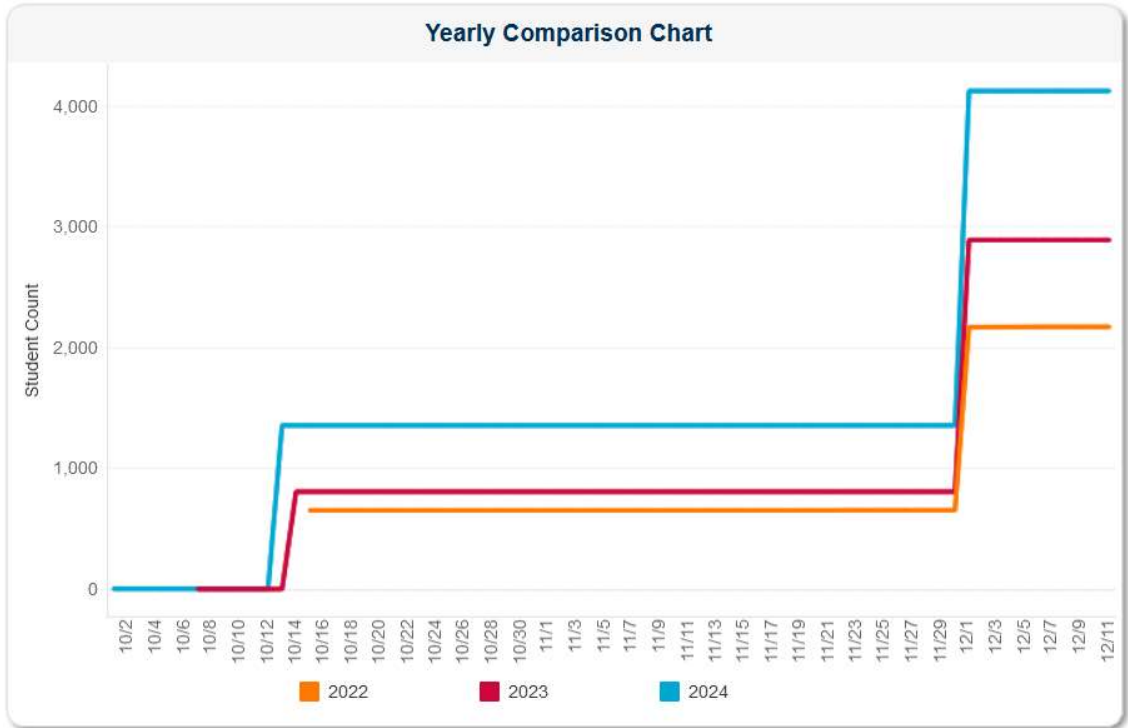


Applicant Status: Year over Year Comparison - Completed & Admitted

| Metric | Created | Submitted | Completed | Submitted to Completed | Admitted |
|--------------|---------|-----------|-----------|------------------------|----------|
| Term | | | | | |
| August 2022 | 5060 | 4129 | 2789 | 67.5% | 2194 |
| August 2023 | 5194 | 4455 | 3560 | 79.9% | 2913 |
| August 2024 | 6325 | 5767 | 5053 | 87.6% | 4153 |
| January 2022 | 480 | 377 | 210 | 55.7% | 167 |
| January 2023 | 468 | 395 | 242 | 61.3% | 188 |
| January 2024 | 564 | 453 | 233 | 51.4% | 186 |



Fall '24 Admit Comparison UPDATE



Fall '24 Freshmen Admit Trendline Comparison (12-11-2023)

2024 Summary

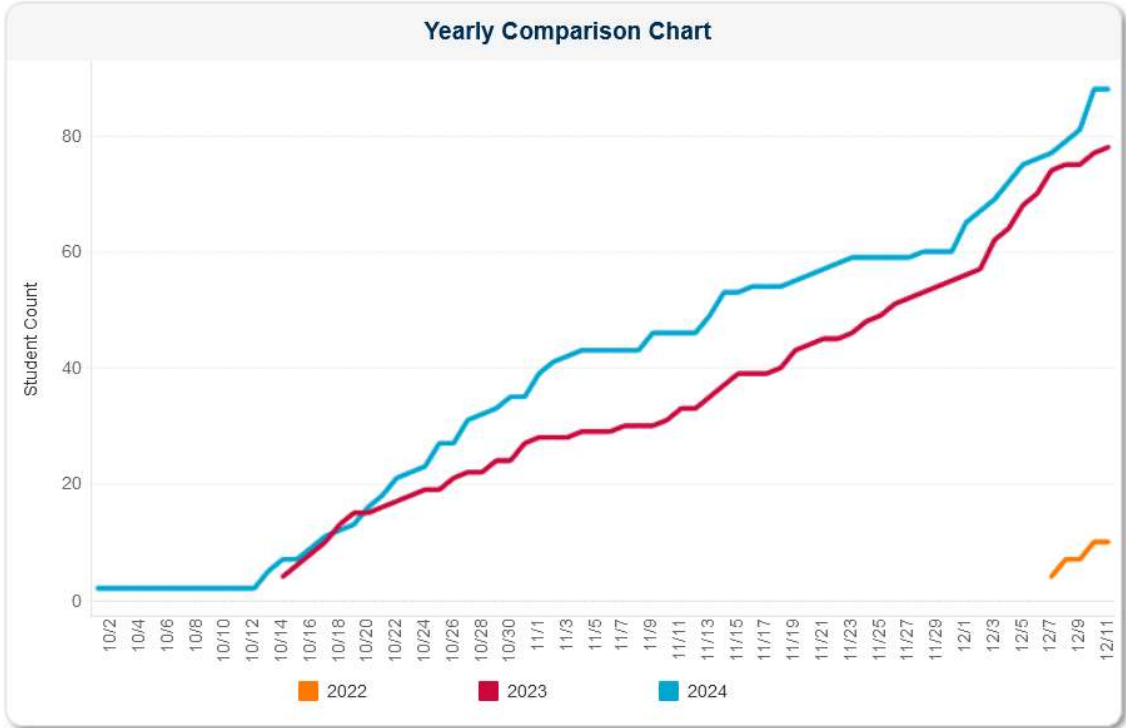
| | |
|--------------------------------------|--------------|
| % Difference Between 10/01 and 12/11 | 99.9% |
| Student Count 10/01 | 3 |
| Student Count 12/11 | 4,123 |
| Student Count Difference | 4,120 |

2023 Summary

| | |
|--------------------------------------|--------------|
| % Difference Between 10/01 and 12/11 | |
| Student Count 10/01 | |
| Student Count 12/11 | 2,890 |
| Student Count Difference | |

2022 Summary

| | |
|--------------------------------------|--------------|
| % Difference Between 10/01 and 12/11 | |
| Student Count 10/01 | |
| Student Count 12/11 | 2,171 |
| Student Count Difference | |



Fall '24 Freshmen Enrollment Deposit Trendline Comparison (12-11-2023)

2024 Summary

| | |
|--------------------------------------|--------------|
| % Difference Between 10/01 and 12/11 | 97.7% |
| Student Count 10/01 | 2 |
| Student Count 12/11 | 88 |
| Student Count Difference | 86 |

2023 Summary

| | |
|--------------------------------------|-----------|
| % Difference Between 10/01 and 12/11 | |
| Student Count 10/01 | |
| Student Count 12/11 | 78 |
| Student Count Difference | |

2022 Summary

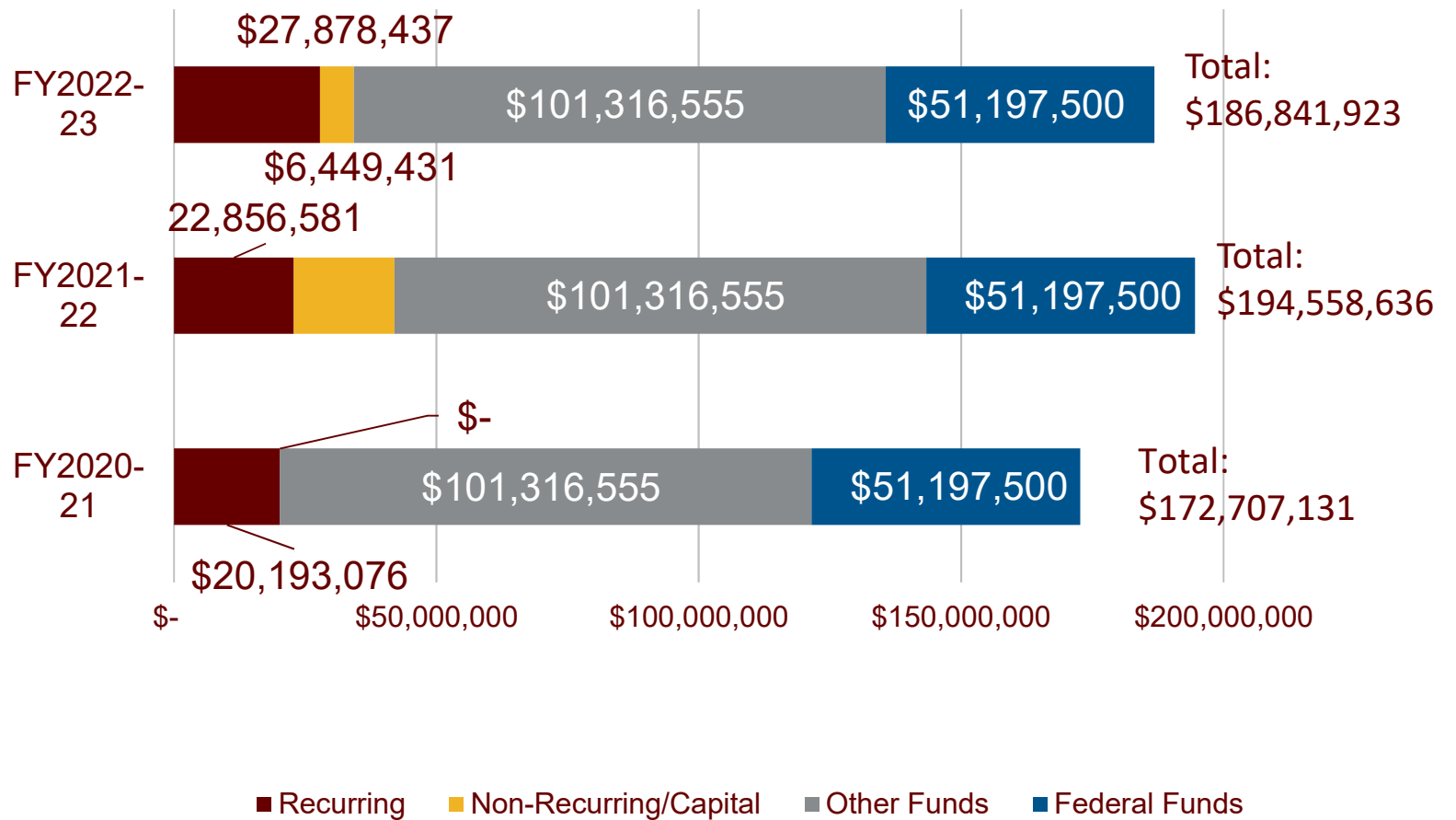
| | |
|--------------------------------------|-----------|
| % Difference Between 10/01 and 12/11 | |
| Student Count 10/01 | |
| Student Count 12/11 | 10 |
| Student Count Difference | |



Appendix

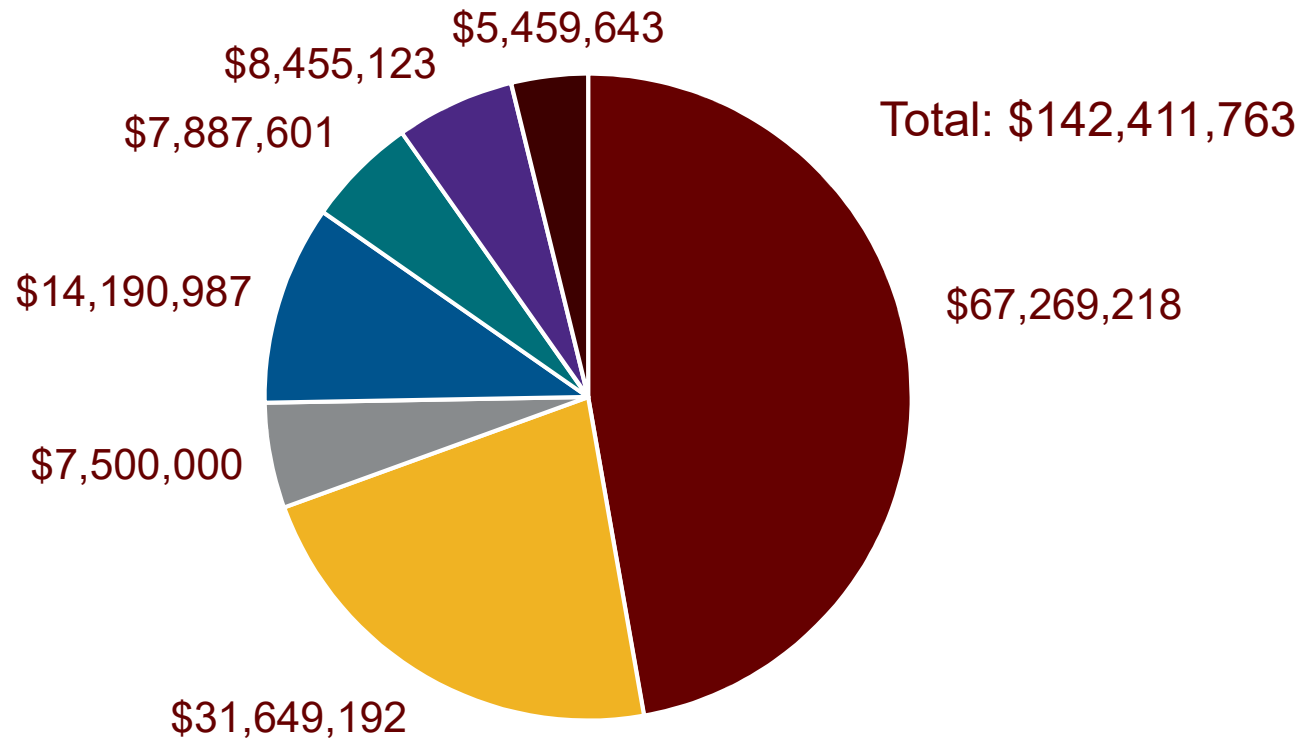


Appropriations History



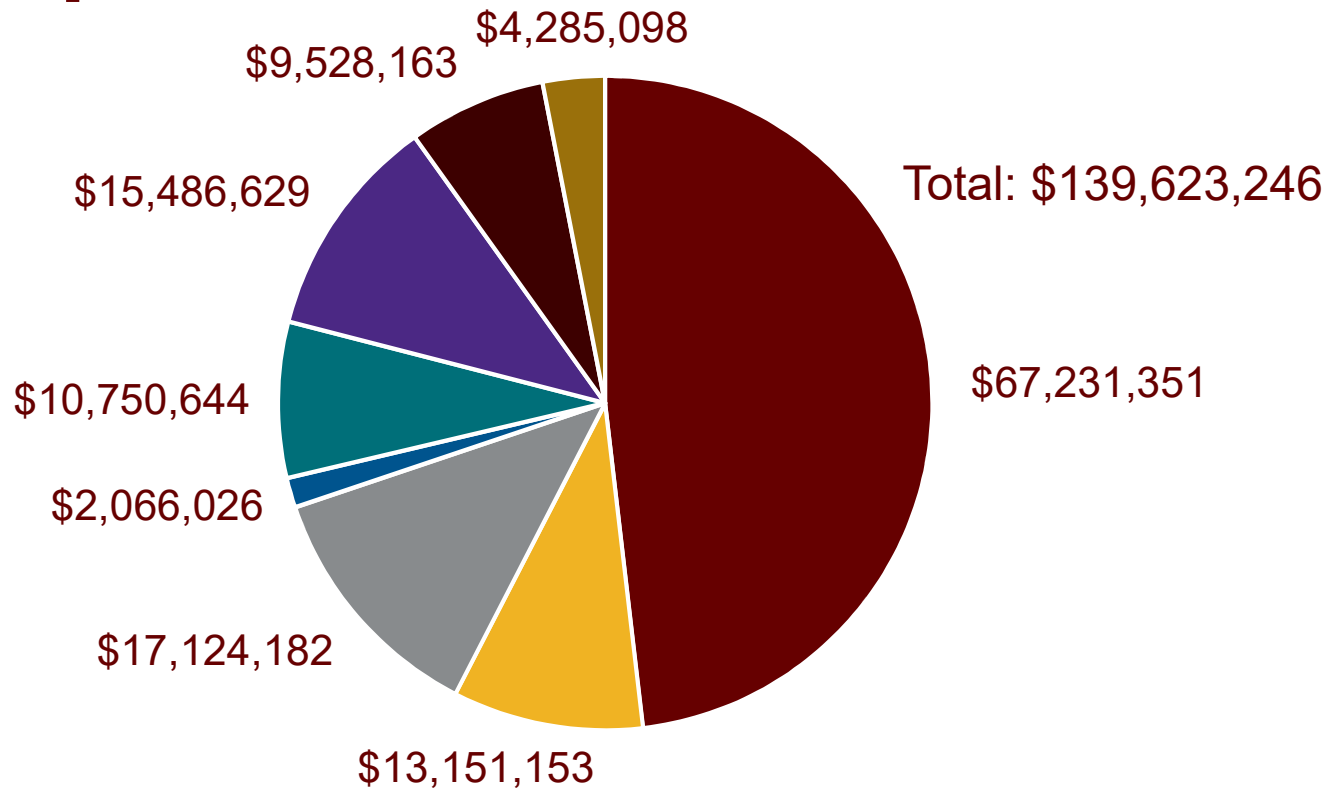


FY 24 Projected Current Revenue



- Student Tuition and Fees
- State Appropriations Recurring
- State Appropriations Non-Recurring
- Auxiliary Enterprises
- Federal Grants
- State and Other Grants
- Other

FY 24 Projected Current Expenses

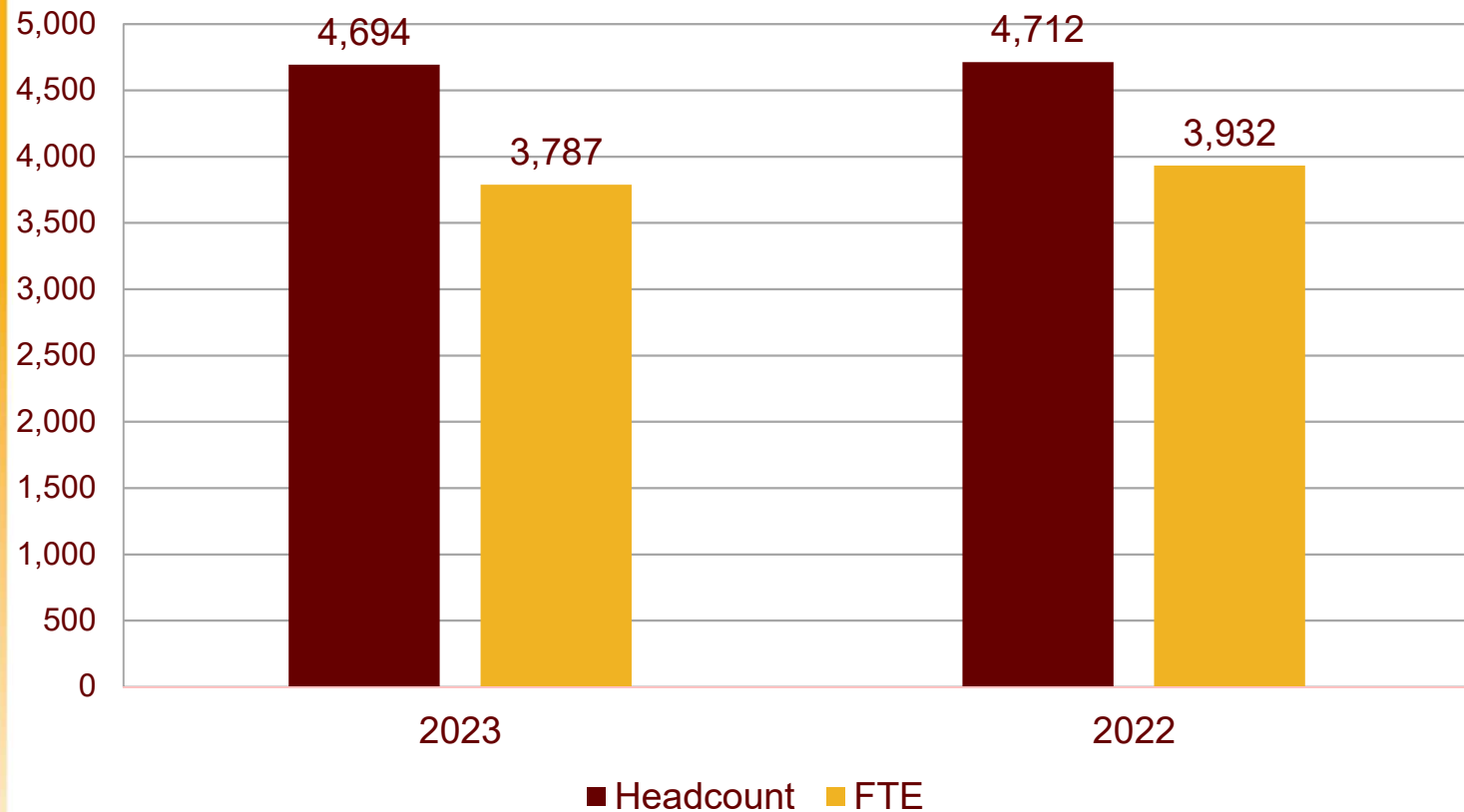


- Instruction and Instructional Support
- Physical Plant (less than revenue appropriation due to timing of projects)
- Auxiliary Enterprise (including debt & \$2.5M non-recurring)
- Research
- Public Service
- Student Services
- Institutional Support
- Debt Service (institutional and athletic)



Student Enrollment

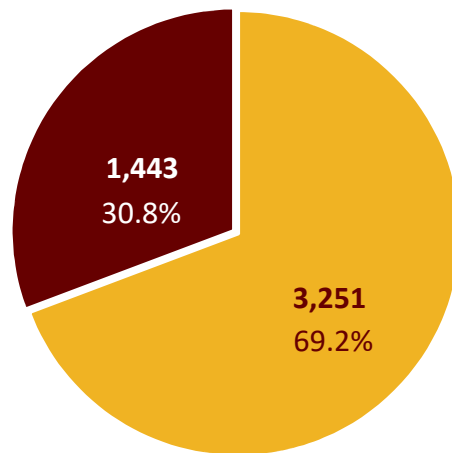
Student Enrollment Headcount vs. FTE,
2021 vs. 2022



Official data as reported to CHE. FTE calculated using CHE methodology. Fall 2023 FTE enrollment is preliminary.

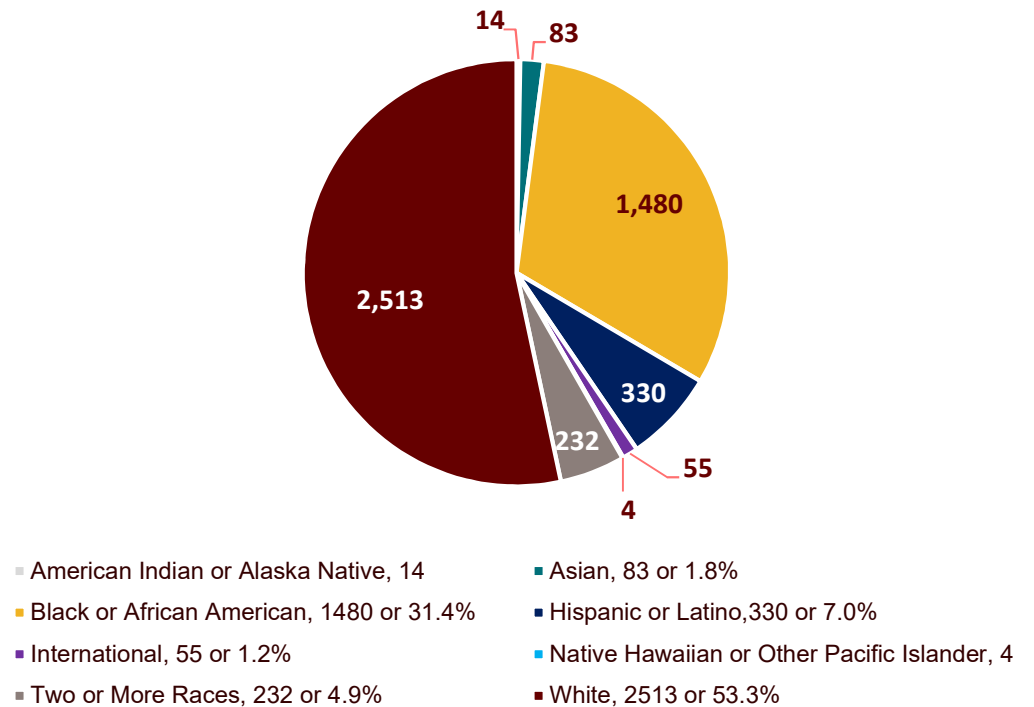
Fall 2023 Enrollment by Demographics

Enrollment by Gender



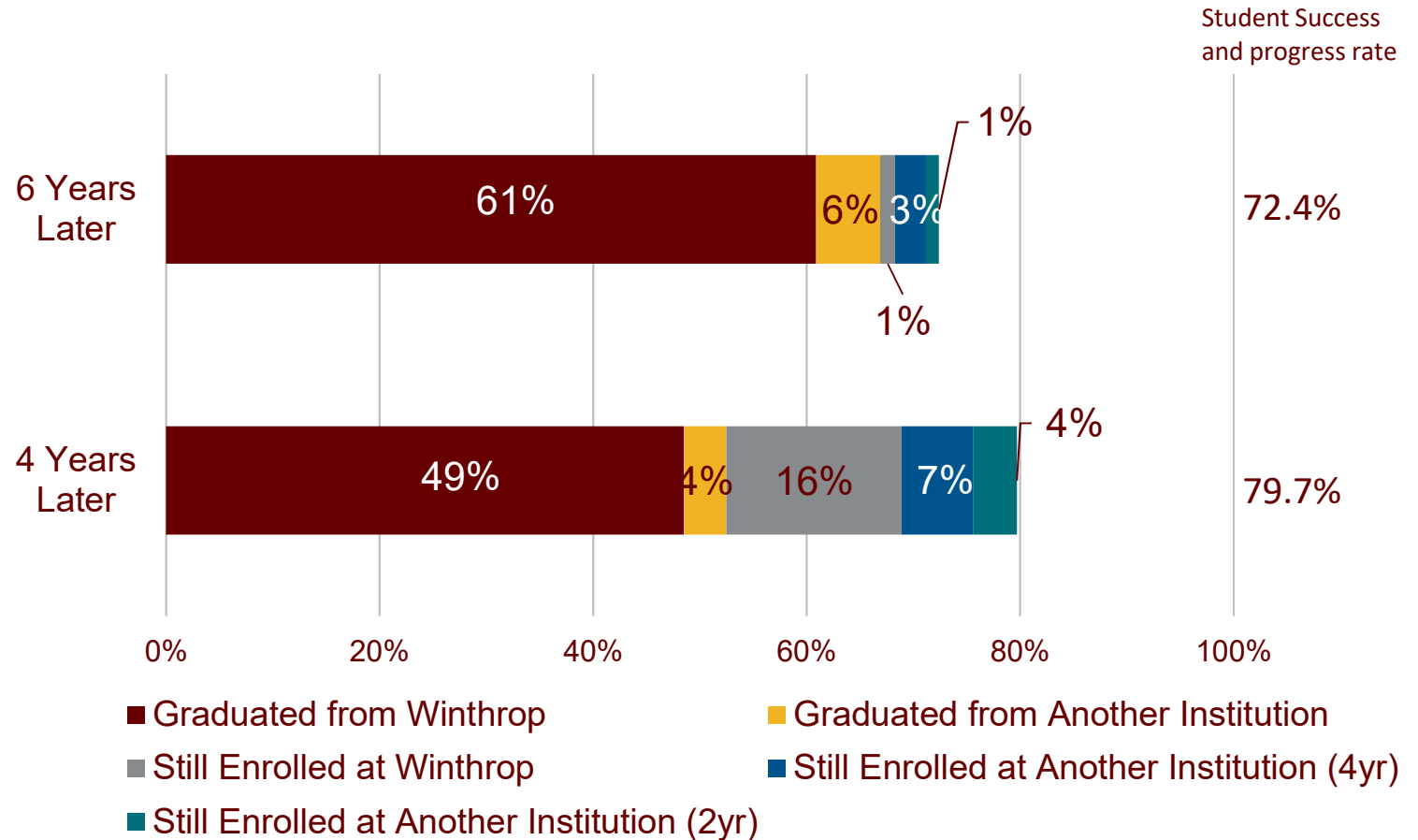
■ Female ■ Male

Enrollment by Race/Ethnicity



- American Indian or Alaska Native, 14
- Asian, 83 or 1.8%
- Black or African American, 1480 or 31.4%
- Hispanic or Latino, 330 or 7.0%
- International, 55 or 1.2%
- Native Hawaiian or Other Pacific Islander, 4
- Two or More Races, 232 or 4.9%
- White, 2513 or 53.3%

Graduation Data

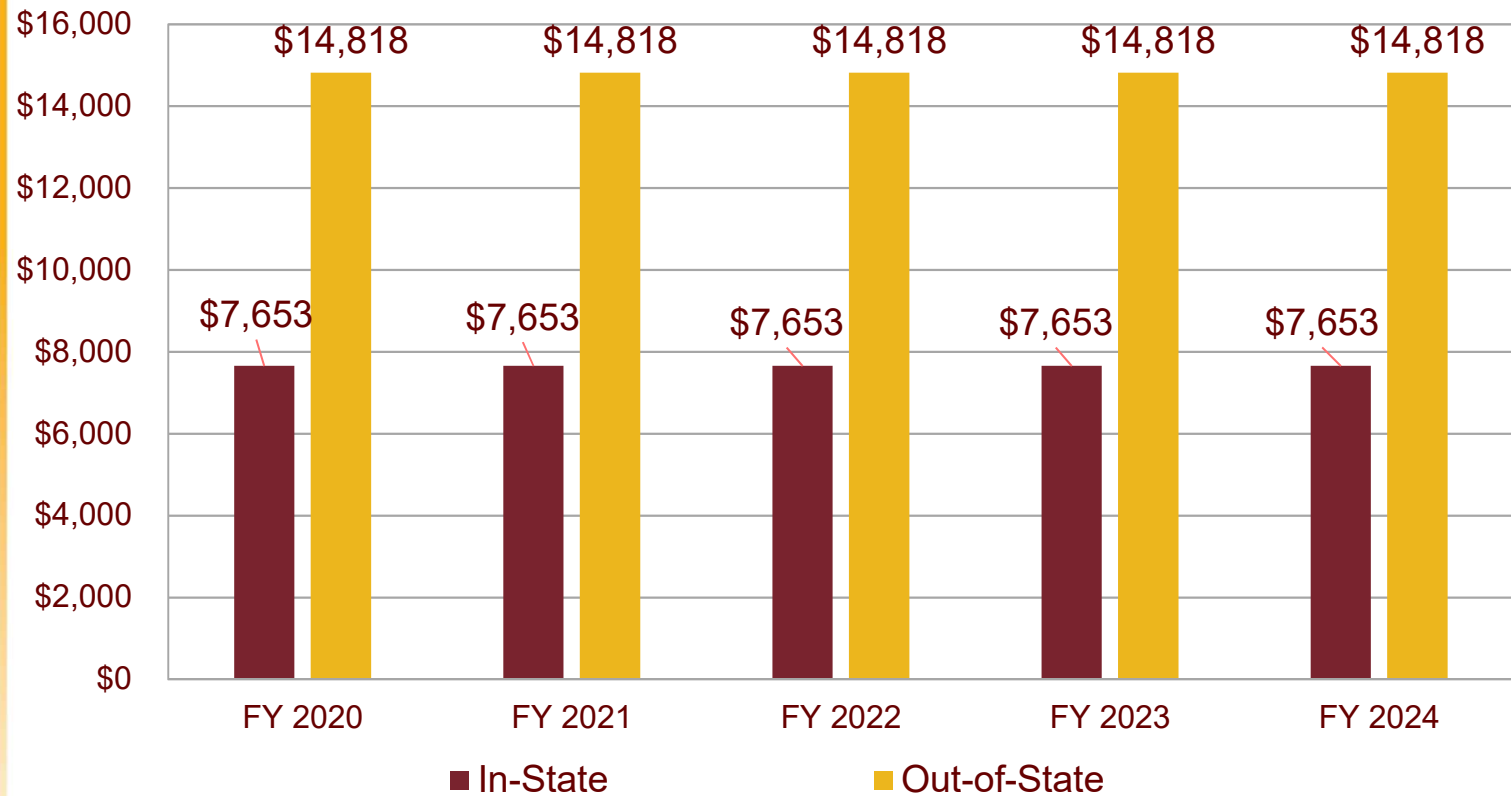


Source: National Student Clearinghouse Report and Winthrop Graduation Rate Data as reported to IPEDS.



Tuition and Fees Per Semester, Undergraduate

| | | | | |
|---------------------------------|--------------------------------|-------------------------------|-------------------------------|-------------------------------|
| FY19 – FY20 Increase 0.5% | FY20 – FY21 Increase 0 % | FY21 – FY22 Increase 0% | FY22 – FY23 Increase 0% | FY23 – FY24 Increase 0% |
|---------------------------------|--------------------------------|-------------------------------|-------------------------------|-------------------------------|





2023-24 Tuition & Fee Schedule, Undergraduate

| Full-time Undergraduate Fees per Semester * | Resident | Non-Resident |
|---|----------------|-----------------|
| E & G Operating | \$6,165 | \$12,744 |
| Information Technology | \$155 | \$155 |
| Student Activity | \$790 | \$790 |
| Debt Service Institutional Bonds (tuition) | \$521 | \$1,107 |
| Debt Service Revenue Bonds (athletic) | \$22 | \$22 |
| Total | \$7,653 | \$14,818 |
| % Increase from Previous Year | 0.0% | 0.0% |

*Based on 12 or more credit hours



2023-24 Tuition & Fee Schedule, Graduate

| Full-time Graduate Fees per Semester * | Resident | Non-Resident |
|--|----------------|-----------------|
| E & G Operating | \$6,325 | \$12,976 |
| Information Technology | \$155 | \$155 |
| Student Activity | \$790 | \$790 |
| Debt Service Institutional Bonds (tuition) | \$521 | \$1,107 |
| Debt Service Revenue Bonds (athletic) | \$22 | \$22 |
| Total | \$7,813 | \$15,050 |
| % Increase from Previous Year | 0.0% | 0.0% |

*Based on 12 or more credit hours



Scholarships & Grants

| | 2021-22 |
|--|--------------|
| | Dollars |
| FEDERAL | |
| PELL Grant | \$8,160,162 |
| SEOG Grant | \$350,153 |
| TEACH | \$201,954 |
| Total | \$8,712,269 |
| STATE | |
| LIFE Scholarship | \$8,035,080 |
| Palmetto Fellows Scholarship | \$1,481,820 |
| HOPE Scholarship | \$750,791 |
| SC Need Based Grant | \$4,586,627 |
| SC Need Based Grant - CTP Students | \$74,918 |
| National Guard Grant | \$42,750 |
| Teaching Fellows (loan forgive w/ work in-state) | \$773,237 |
| SC Foster Care Youth Program | \$6,000 |
| Total | \$15,751,223 |
| INSTITUTIONAL SCHOLARSHIPS & GRANTS | |
| Merit | \$6,567,871 |
| Athletic & Talent | \$2,113,578 |
| Named Restricted | \$1,861,526 |
| Public Service | \$2,106,927 |
| Total | \$12,649,902 |



Annual Debt Service FY22-FY30

| | Original Principal Issue Amount | Principal Balance Remaining 06/30/22 | FY2023 Annual Debt Service | FY2024-2030 Annual Debt Service |
|--|--|---|----------------------------------|---------------------------------------|
| STATE INSTITUTION BONDS | | | | |
| Repayment Source - Student Debt Service Fees | | | | |
| Series 2012D State Institution Bond (To refund \$14.7M of State Institution Bonds Series 2001B5, 2003C, 2004A1 and 2005B) | 13,140,000 | 0 | 0 | 0 |
| Series 2012E State Institution Bond (To renovate, repurpose, and perform other deferred maintenance projects on campus) | 2,245,000 | 465,000 | 242,775 | 240,875 |
| Series 2013A State Institution Bond (To renovate, repurpose, and perform other deferred maintenance projects on campus) | 3,045,000 | 1,195,000 | 323,400 | 964,300 |
| Series 2016B State Institution Bond (a) (To refund \$23.7M of State Institution Bonds Series 2005B, 2006A, 2008B and 2009A) | 20,290,000 | 14,920,000 | 3,541,000 | 13,857,500 |
| Subtotal State Institution Bonds | \$ 52,570,000 | 16,580,000 | 4,107,175 | 15,062,675 |
| (a) This debt was issued to refund outstanding General Obligation Bonds Series 2005B, 2006A, 2008B and 2009A. The University completed the refunding to reduce total debt service payments over the next 13 years by \$3,425,502. | | | | |
| ATHLETIC FACILITY BONDS | | | | |
| Repayment Source - Student Debt Service Fees | | | | |
| Subtotal Athletic Facilities Revenue Bonds | 0 | 0 | 0 | 0 |



Annual Debt Service FY22-FY30

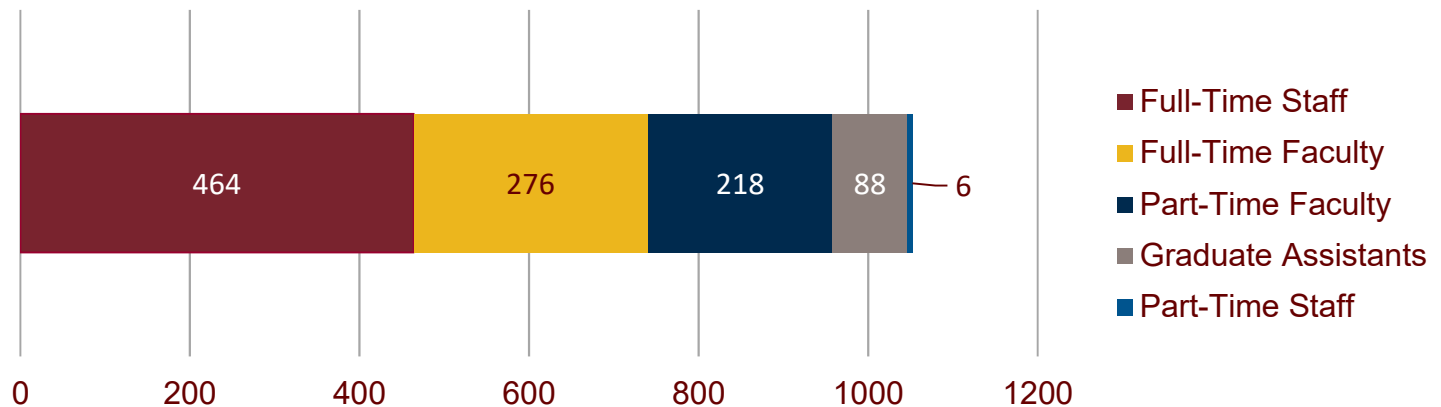
| | Original Principal Issue Amount | Principal Balance Remaining 06/30/22 | FY2023 Annual Debt Service | FY2024-2030 Annual Debt Service |
|--|--|---|----------------------------------|---------------------------------------|
| HIGHER EDUCATION FACILITIES | | | | |
| Repayment Source - Auxiliary Revenues | | | | |
| Series 2016A Higher Ed Fac Rev Bonds (b) (To refund \$7,275,000 of Higher Ed Rev Bonds Series 2009A and 2011) | 7,735,000 | 1,510,000 | 1,168,986 | 377,103 |
| Series 2016B Taxable Higher Ed Fac Rev Bonds (c) (To refund \$1,335,000 of Taxable Higher Ed Rev Bonds Series 2009B) | 1,365,000 | 375,000 | 195,950 | 195,548 |
| Subtotal Higher Education Facilities Revenue Bonds | \$ 9,100,000 | 1,885,000 | 1,364,936 | 572,651 |
| <p>(b) This debt was issued to refund outstanding Higher Ed Facility Revenue Bonds Series 2009A and 2011. The University completed the refunding to reduce total debt service payments over the next 8 years by \$476,192.</p> <p>(c) This debt was issued to refund outstanding Taxable Higher Ed Facility Revenue Bonds Series 2009B. The University completed the refunding to reduce total debt service payments over the next 8 years by \$200,309.</p> | | | | |
| NOTES PAYABLE | | | | |
| Note Payable to SC Office of Regulatory Staff (ORS) (To upgrade 4-court lighting in West Center to LED and allow for auto dimming/off) | \$ 61,505 | 39,295 | 8,216 | 32,864 |
| Repayment Source - General Operating Funds | | | | |
| Subtotal Notes Payable | 61,505 | 39,295 | 8,216 | 32,864 |
| STATE MASTER LEASE PROGRAM | | | | |
| Repayment Source - Student Debt Service Fees | | | | |
| \$2M FY18 Instructional Equip M Lease (WFargo - To purchase Unhiversity instructional equipment for: Exercise Sci, West Ctr Gym, CVPA, Arts & Sci, Lowenstein) | 2,000,000 | 910,247 | 322,623 | 645,245 |
| Subtotal Master Leases Payable | 6,000,000 | 910,247 | 322,623 | 645,245 |
| TOTAL DEBT SERVICE PAYMENTS | \$ 67,731,505 | 19,414,542 | 5,802,950 | 16,313,435 |



Employees

Winthrop has 1,052 employees and a total annual payroll of \$52.9M.

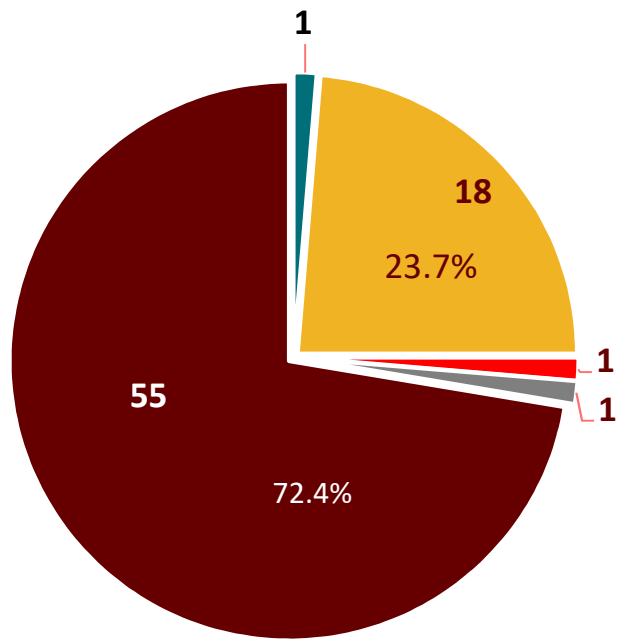
- Given recent enrollment declines, less than half of the vacant positions are included in the FY23 Annual Budget



| | Authorized | Vacant |
|----------------|---------------|----------------|
| State | 442.96 | 112.26 |
| Federal | 6.8 | 1.18 |
| Other | 365.02 | 102.13 |
| Total | 814.78 | 215.576 |

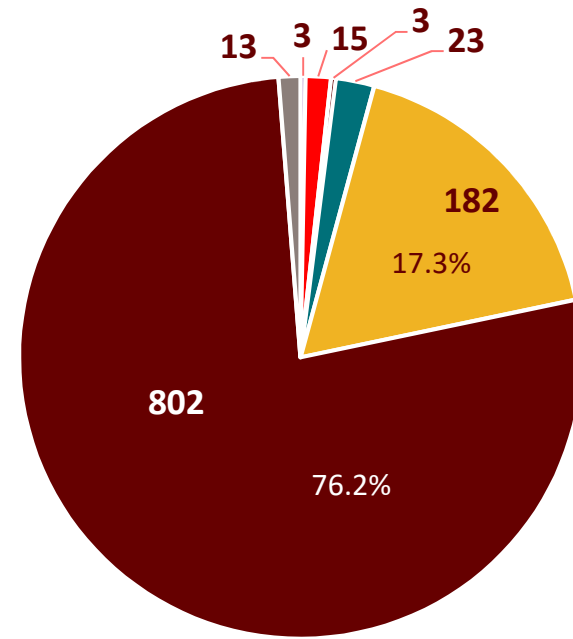
Fall 2022 Employee Diversity

**Administration Headcount
by Race/Ethnicity**



■ Non Resident Alien ■ Hispanic
■ Black or African American ■ White

**Total Employee Headcount
by Race/Ethnicity**

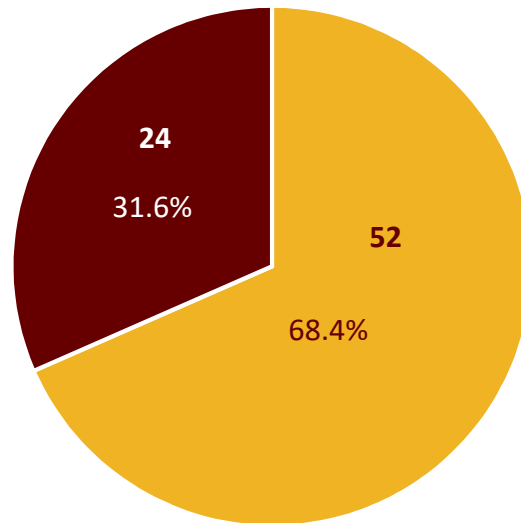


■ American Indian/Alaskan ■ Asian
■ Two or More Races

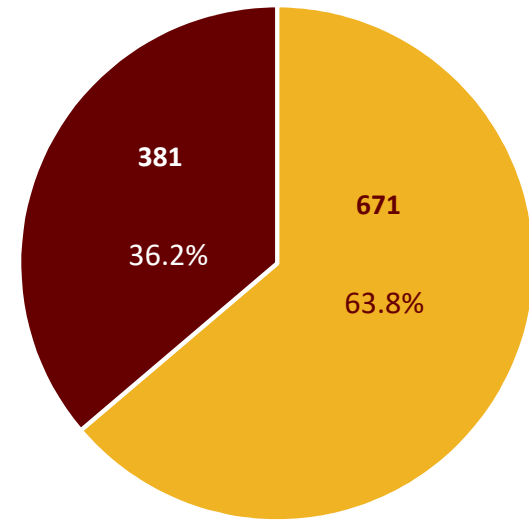
Official data as reported to IPEDS.

Fall 2022 Employee Diversity - Gender

Administration Headcount
by Gender



Total Employee Headcount
by Gender



■ Female ■ Male

Capital Projects

- **Music Conservatory/Byrnes Auditorium**
Project number is 9579
Funded by capital reserve funds (recently restarted)
Current Capital Reserve balance is \$3,513,905
Current Other Funding balance is \$650,000
- **Byrnes Fire Restoration**
Project number is 9580
Funded by other funds (institutional capital project funds)
Current balance is \$4,962,093
- **General Building Infrastructure/Building Envelope Upgrade**
Project number is 9581
Funded by capital reserve funds
Current balance is \$157,999

Capital Projects, Continued

- **High Voltage Electrical Substation/System Upgrade**
Project number is 9582
Funded by EDA grant and capital reserve funds
Current Capital Reserve balance is \$456,540
Current Federal Funding balance is \$1,207,875
- **Steam, Replacement of Underground Steam**
Project number is 9584
Funded by capital reserve funds
Current balance is \$2,009,694
- **Fire Alarm Replacement/Upgrade**
Project number is 9585
Funded by capital reserve funds
Current balance is \$2,420,623

Capital Projects, Continued

- **Joynes Hall Interior Renovations**
Project number is 9586 (on hold)
Funded by donation through Foundation
Current balance is \$1,520,850
- **Lee Wicker Hall Auxiliary Bldg. Infrastructure & Envelope Upgrade**
Project number is 9587, phase 1
Funded by auxiliary net position/auxiliary debt
Current balance is \$2,777,406
- **Phelps Hall Auxiliary Bldg. Infrastructure & Envelope Upgrade**
Project number is 9588, phase 1
Funded by auxiliary net position/auxiliary debt
Current balance is \$2,256

Capital Projects, Continued

- **Lee Wicker Hall Auxiliary Bldg. Mechanical System Replacement**
Project number is 9589, phase 1 (on hold)
Funded by donation through Foundation
Current balance is \$78,000
- **Architect Detail Repairs/Replacement Bancroft/McLaurin**
Project number is 9590
Funded by capital reserve funds
Current balance is \$1,146,087
- **General Building Mechanical System Replacement/Upgrade**
Project number is 9591
Funded by capital reserve funds
Current balance is \$954,950

Capital Projects, Continued

- **Oil Tank Removal Project**
Project number is 9592
Funded by capital reserve funds
Current balance is \$1,188,000
- **General Building Infrastructure and Building Envelope Upgrade**
Project number is 9593
Funded by capital reserve funds
Current balance is \$3,984,476
- **Campus E&G/Wi-Fi Building Wi-Fi Upgrade**
Project number is 9594
Funded by state appropriated & auxiliary housing net position
Current State Appropriation balance is \$1,619,786
Current Auxiliary balance is \$215,277

Capital Projects, Continued

- **Demolition for Wofford Hall (Residence Hall)**
Project number is 9595
Funded by state appropriated & auxiliary housing net position
Current State Appropriation balance is \$3,000,000
Current Auxiliary balance is \$551,643
- **Demolition for Richardson Hall (Residence Hall)**
Project number is 9596
Funded by state appropriated & auxiliary housing net position
Current State Appropriation balance is \$3,000,000
Current Auxiliary balance is \$548,833

Capital Projects, Continued

- **Rutledge & DiGiorgio Fire Sprinkler Repairs**
Project number is 9598
Funded by state appropriated funds
Current State Appropriation balance is \$265,432
- **Dacus Library & Dinkins Hall Renovation**
Project number is 9599
Funded by state appropriated funds
Current State Appropriation balance is \$75,000
- **Science Building Renovation (Sims & Dalton)**
Project number is 9600
Funded by capital reserve funds
Current balance is \$135,000

Capital Projects, Continued

- **Tillman Hall/Withers Fancoil HVAC unit Replacement**

Project number is 9601

Funded by state appropriated funds

Current State Appropriation balance is \$568,003

- **Winthrop Coliseum Lighting & Sound**

Project number is 9602

Funded by state appropriated funds

Current State Appropriation balance is \$376,222

Capital Projects, Continued

- **CULP Chiller Plant Study, Retro-Commissioning Repair**

Project number is 9603, phase 1

Funded by state appropriated funds

Current State Appropriation balance is \$66,233

- **DiGiorgio Campus Center Plaza Replacement**

Project number is 9604

Funded by state appropriated funds

Current State Appropriation balance is \$133,450

Capital Projects, Continued

- **McLaurin Bathroom Repair**

Project number is 9605

Funded by state appropriated funds

Current State Appropriation balance is \$1,087,752

- **New Cafeteria**

Project number is 9606

Funded by state appropriated funds

Current State Appropriation balance is \$157,500

- **Campus Wide IT Infrastructure**

Project number is 9607

Funded by capital reserve funds

Current balance is \$800,000

Capital Projects, Continued

- **Margaret Nance residence Hall Bathroom Renovation**
Project number is 9608
Funded by state appropriated funds
Current State Appropriation balance is \$54,000
- **Campus Wide Repairs**
Project number is 9611
Funded by state appropriated funds
Current State Appropriation balance is \$1,006,016
- **McBryde Roof Repair**
Project number is 9610
Funded by capital reserve funds
Current balance is \$15,000

Maintenance

Winthrop addresses maintenance needs by the following methods:

- Facilities maintains a rolling project list that includes facility maintenance and repair needs.
- Campus constituents fill out a project request form, which includes project details such as roof repairs and replacement, fire alarm replacements, painting, electrical and small facility changes to accommodate programs.
- These projects are given budget estimates and prioritized by senior leadership to complete as time and funding permits.
- Approximate cost to bring all buildings (E&G and Aux) to 80% building condition score is about \$33M (using fall 2022 IRF replacement costs)



Thank you



Winthrop University FY2024-25 Budget Request for Investment

B1 – Recurring Operating Request

| FORM B1 - RECURRING OPERATING REQUEST | | | | | | | |
|---------------------------------------|--------------------------------|----------------|----------------|----------------|-------------------|----------------|--|
| Priority | Title | Amount General | Amount Federal | Amount Earmark | Amount Restricted | Amount Total | |
| 1 | Tuition Mitigation | \$2,750,000.00 | \$0.00 | \$0.00 | \$0.00 | \$2,750,000.00 | |
| 2 | Tuition Strategy | \$7,500,000.00 | \$0.00 | \$0.00 | \$0.00 | \$7,500,000.00 | |
| 4 | New Academic Program Offerings | \$1,000,000.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000,000.00 | |

Title: Tuition Mitigation

Agency Priority: 1

Amount: General \$2,750,000

Factors Associated with Request: Change in cost of providing current services to existing program audience

Statewide Enterprise Strategic Objective: Education, Training, and Human Development

Accountability of Funds: These funds go to support our goals # 1,4, & 5. These goals support impact to students, investments in educational offerings, and financial stability.

Recipient of Funds: This request would help us battle inflation and rising costs to offer the same level we are offering now while covering increases in contracts, travel, supplies, and salaries. If we have to cover the increased inflations costs we are actually reducing the spend on other areas to support student success and engagement.

Justification of Request: These funds would be used to allocate across various Divisions at Winthrop to help increased costs. Our academic and student life areas continue to increase in contracts, student materials, and travel. We also continue to see rise in employee salary costs which this request would also go to offset any potential State mandated salary increases. If we do not get tuition mitigation funds, we might be forced to increase tuition to our students to cover these rising costs.

Title: Tuition Strategy

Agency Priority: 2

Amount: General \$7,500,000

Factors Associated with Request: Proposed establishment of a new program or initiative

Statewide Enterprise Strategic Objective: Education, Training, and Human Development

Accountability of Funds: These funds go to support our goals # 1,4, & 5. These goals support impact to students, investments in educational offerings, and financial stability.

Recipient of Funds: These funds would go to backfill the lost revenue from a tuition reset and would be allocated across our academic and administrative portfolio to limit any reductions in Divisional budgets due to a tuition reset. The University will continue to monitor and evaluate how funds are spent across all Divisions to ensure they are advancing the universities mission.

Justification of Request: Winthrop is requesting these funds as we consider a tuition reduction in the upcoming 2 years to make education more affordable for our students. Winthrop is often discussed as the most expensive higher education in the State and we feel we can grow enrollment by resetting our tuition and financial aid models to fall in-line with other schools we compete. In doing this we feel we can grow the incoming freshman to offset a loss in revenue, but unfortunately if we were to reset all students it would be a sustainable reduction to revenue. Therefore, in order to support a reduction to what students would pay, we are asking the State to help fill the gap in lost revenue. If we do not receive these funds, we will likely only be able to reset our tuition model for new students enrolling and not current students who will continue to matriculate.

Title: New Academic Program Offerings

Agency Priority: 4

Amount: General \$1,000,000

Factors Associated with Request: Proposed establishment of a new program or initiative

Statewide Enterprise Strategic Objective: Education, Training, and Human Development

Accountability of Funds: These funds go to support our goals # 1,2,3,4, & 5. These goals support impact to students, investments in educational offerings, enhancements to quality, attracting high quality faculty & staff, and financial stability.

Recipient of Funds: These funds would be used to hire faculty, technology, and recruiting/marketing for new programs.

Justification of Request: Winthrop has a new President and is excited for the first time in years to move new Programs forward. Winthrop partnered with Gray associates to complete of a market assessment for our existing and potential new programs to best identify areas that support workforce development and student market demand. Being able to kick off new

programs will help support Winthrop's enrollment plan to grow back after the declines experienced during the pandemic.

Form C – Capital Request

| Priority | Title | Amount Total |
|----------|------------------------------|-----------------|
| 3 | Tillman Hall Renovation | \$15,000,000.00 |
| 5 | Academic Strategic Programs | \$5,000,000.00 |
| 6 | Infrastructure Projects | \$15,000,000.00 |
| 7 | Winthrop Lake Dam Renovation | \$3,000,000.00 |

Title: Tillman Hall Renovation

Agency Priority: 3

Amount: General \$15,000,000

CPIP Priority: FY2025 - Priority # 2; First added in FY2023

Other Approvals: N/A

Long term Planning and Sustainability: To date, no funds have been identified or invested in this project. The University has had to address minor repairs using operating funds based on emergencies in the building, but nothing to has been invested in major renovations within the building. If Winthrop does not receive these funds, we will continue to make needed emergency repairs using operating funds until the larger scale project funding could be identified .

Summary: Convert Winthrop's founding structure, built in 1895 and sister to Tillman Hall at Clemson, to be a student services hub for the campus. Re-envisioning this historic building to be a one stop location for student services on campus that are currently spread on and off campus in multiple locations and bringing them into one central building by relocating administrative functions to other buildings and making this building at the core of campus and being student focused. Develop a one stop location where multiple department with similar student engagement functions can work together to serve students (Register, Financial Aid, Student Financial Services, Cashier etc). Collocate other students support services to be adjacent to the one stop so that all student services are housed in one building location. Maintain the President and Provost office inside Tillman to be embedded with this new student services hub. General building renovation reconfigure/renovate interior spaces. Bathroom renovation and upgrades for ADA access. Elevator cab

Title: Academic Strategic Programs

Agency Priority: 5

Amount: General \$5,000,000

CPIP Priority: This project is not on CPIP as no project has been fully defined and this is a placeholder request to support our Academic and Strategic plans which are in process.

Other Approvals: N/A

Long term Planning and Sustainability: N/A

Summary: This request is to support investments in our academic portfolio once the Academic & Strategic plans are finalized. This placeholder will be updated before the final budget hearings take place.

Title: Infrastructure Projects

Agency Priority: 6

Amount: General \$15,000,000

CPIP Priority: Kinard Interior Renovations \$2M CPIP FY2024 # 13 and FY2026 #3 ; Rutledge Mechanical & HVAC \$8M CPIP FY25 # 4 ; Academic Classroom technology & WiFi upgrades \$4M (not on CPIP) ; Fire Alarm Replacement \$3M CPIP FY2025 # 5 ; Boiler Plant Renovation & Steam Pipe repairs \$6M CIP FY2025 #1 ; Chiller Plant Renovation \$3M CPIP FY2025 #3

If Winthrop does not receive funds for these projects, we will continue to monitor and determine how future funding can be identified.

Other Approvals: N/A

Long term Planning and Sustainability: If Winthrop does not receive funding for the projects, we will continue to monitor and look at potential other funding sources for the critical projects, including looking into energy performance contracts for the Boiler and Chiller plant projects. However, if funding is not received we will likely continue to delay these projects until funding is identified.

Summary: Kinard renovation - Kinard Hall built in 1929, 771,56sqft . Home to the College of Arts and Sciences and a large number of classrooms. Partial building renovation to refresh classrooms and interior common areas to include new finishes (flooring, ceilings, paint & lighting), bathroom renovation, elevator replacement. Plus upgrade classroom technology and replace classroom furniture.

Rutledge Mechanical - Rutledge Hall ventilation & hvac renovation. Originally built as the main library in 1906 52,289sqft. Renovated in 1980's as a fine arts facility. Space is mix use classrooms, gallery, auditorium, maker space and studios/shops. Industrial hygienists study in 2022 recommended multiple ventilation/hvac improvements to the facility for the safety of the

building users. A ventilation study is starting (July 2022) to dig deeper into the items identified in the IH study. Scope of work could be additional ventilation fans ductwork, controls, replacement of existing building hvac systems.

Deferred maintenance - Campus wide repairs to reduce deferred maintenance. System and/or component repairs, replacement or renovation on various campus buildings (E&G) or to campus infrastructure to restore system functionality and to reduce campus deferred maintenance. Areas such as HVAC, mechanical, electrical, interior finishes (paint, flooring), roofing, building envelope, plumbing, fire alarm/fire sprinkler, environmental, and furniture. System and/or component repairs, replacement or renovation on various campus buildings (E&G) or to campus infrastructure to restore system functionality and to reduce campus deferred maintenance. Areas such as HVAC, mechanical, electrical, interior finishes (paint, flooring), roofing, building envelope, plumbing, fire alarm/fire sprinkler, environmental, and classroom furniture.

Fire alarm ph2 - Fire Alarm Replacement - Part 2. phase 1 is H47-9585 (Johnson done, McBryde nearly complete, Thurmond underway, Bancroft to be bid) . Replace old Gamewall shunt panels and other obsolete systems with new Simplex panels and building fire alarm systems. Tie new panels into campus existing fiber fire alarm system. Add fiber cards to older simplex panels and tie to campus fiber network. Upgrade fire alarm panel old fiber cards to new fiber cards. Replace old Gamewall shunt panels and other obsolete systems with new Simplex panels and building fire alarm systems. Tie new panels into campus existing fiber fire alarm system. Add fiber cards to older simplex panels and tie to campus fiber network. Upgrade fire alarm panel old fiber cards to new fiber cards.

Boiler plant - Winthrop campus boiler plant renovation and the phase 2 repair/replacement of the campus underground steam system. The boiler plant and steam system provides heating, hot water and cooking steam to the majority of the campus buildings. Boiler Plant Renovation & Steam System Repairs ph2. Phase 1 steam system repairs is H47-9584. Boiler plant replace aging boilers, boiler piping, flues, boiler controls, boiler supporting equipment (deaerator tank, condensate return, pumps motors, controls, piping). Repair/replace failing steam piping across campus and steam system equipment in buildings (condensate pumps/motors, tanks etc)

In the boiler plant replace the 2 Miura boilers and 1 electric boiler with 3 or 4 new Miura boilers. De-commission one 1965 Babcock Wilcox tube fired boiler, lay up the one remaining Babcock Wilcox boiler as campus back up. The aim is to be able to support the campus steam need using the new Miura boilers. This should alleviate the staffing issues with the boiler plant operators. Phase 2 repair aging-failing underground steam lines across campus to improve steam and condensate efficiently returning to the plant and so the load on the boiler plant. Items identified in the RMF steam system study of 2022.

Chiller plant - The Culp Chiller plant (built in 1969, 2754 sqft) provided chiller water to the majority of the Winthrop main campus buildings for cooling and dehumidification. The project

is to review the operation of the plant to make sure that the plant is operating efficiently, identify possible controls changes and/or other repairs that will improve system reliability. The study will also develop future repairs for capital projects with the plant, in conjunction with campus master plan we can program system changes based on the campus development. The project this to review the operation of the plant to make sure that the plant is operating efficiently, identify possible controls changes and/or other repairs that will improve system reliability. The study will also develop future repairs for capital projects with the plant, in conjunction with campus master plan we can program system changes based on the campus development. The work will be part engineering review of systems and system functionality, and recommend, perform and monitor controls changes, plus identifying repairs needed to maintain system reliability.

Title: Winthrop Lake Dam Renovation

Agency Priority: 7

Amount: General \$3,000,000

CPIP Priority: FY2024 # 11 and added in FY2023 once DHEC changed their dam policy

Other Approvals: N/A - Please note phase 1 of \$1M funding in FY2024 has received JBRC and SFAA phase 1 approvals.

Long term Planning and Sustainability: This project is new on our horizon and we are working closely to monitor the risk to determine how to proceed if funding is not secured.

Summary: Winthrop lake dam is failing, corrugated outfall pipe is partially collapsed, leading to limited control of lake water levels. Scope of project: build new dam outfall structure, build new emergency spillway, remove trees along face of dam, fill old drain line through dam. Potential failure of the dam impacting life and property downstream.